

Turnkey Project Delivery for Public Agency Program

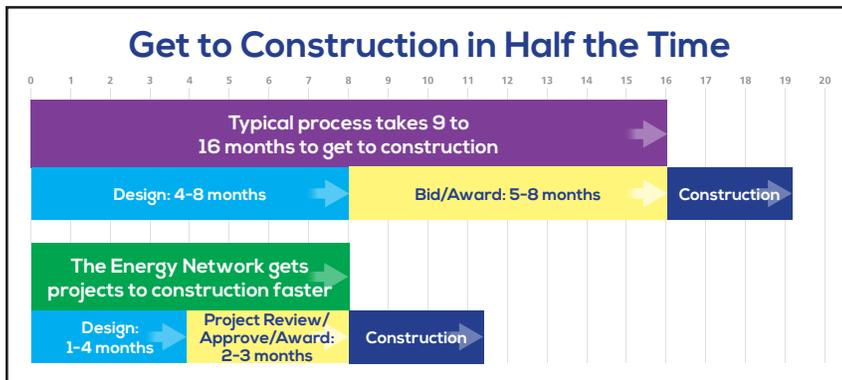
www.theenergynetwork.com

Fast, Transparent and Cost Effective

Whether your agency is considering a building retrofit or a single measure such as street lighting for your energy efficiency project, The Energy Network is your one-stop solution. Our Turnkey Project Delivery guides you through the entire process from benchmarking and facility audits all the way through construction.

Fast

A typical energy efficiency retrofit project can take from 9 to 16 months before construction commences. The Energy Network program can cut the time by as much as half.



A key component of our program is an expedited construction procurement process specifically designed to fast track energy efficiency retrofits. Pools of highly qualified mechanical and electrical contractors in your region have already been selected by the National Joint Powers Alliance (NJPA) through a public competitive bidding process.

Through the NJPA, public agencies such as yours can use these pools of contractors and be assured they are getting the most qualified firms at guaranteed prices. Your agency does not have to go through a lengthy qualification and bidding process, and the pricing is transparent, detailed and guaranteed up front.

Becoming a member of the NJPA is easy. It can be done online and at no cost, no obligation and no liability.

Transparent

The NJPA's bidding process conforms to the California Government Code. Invitation For Bids (IFBs) were advertised to contractors throughout Southern California and pre-bid conferences were held in several locations to give all firms an equal opportunity to participate. Only highly qualified contractors with energy efficiency experience and the lowest bids were selected.

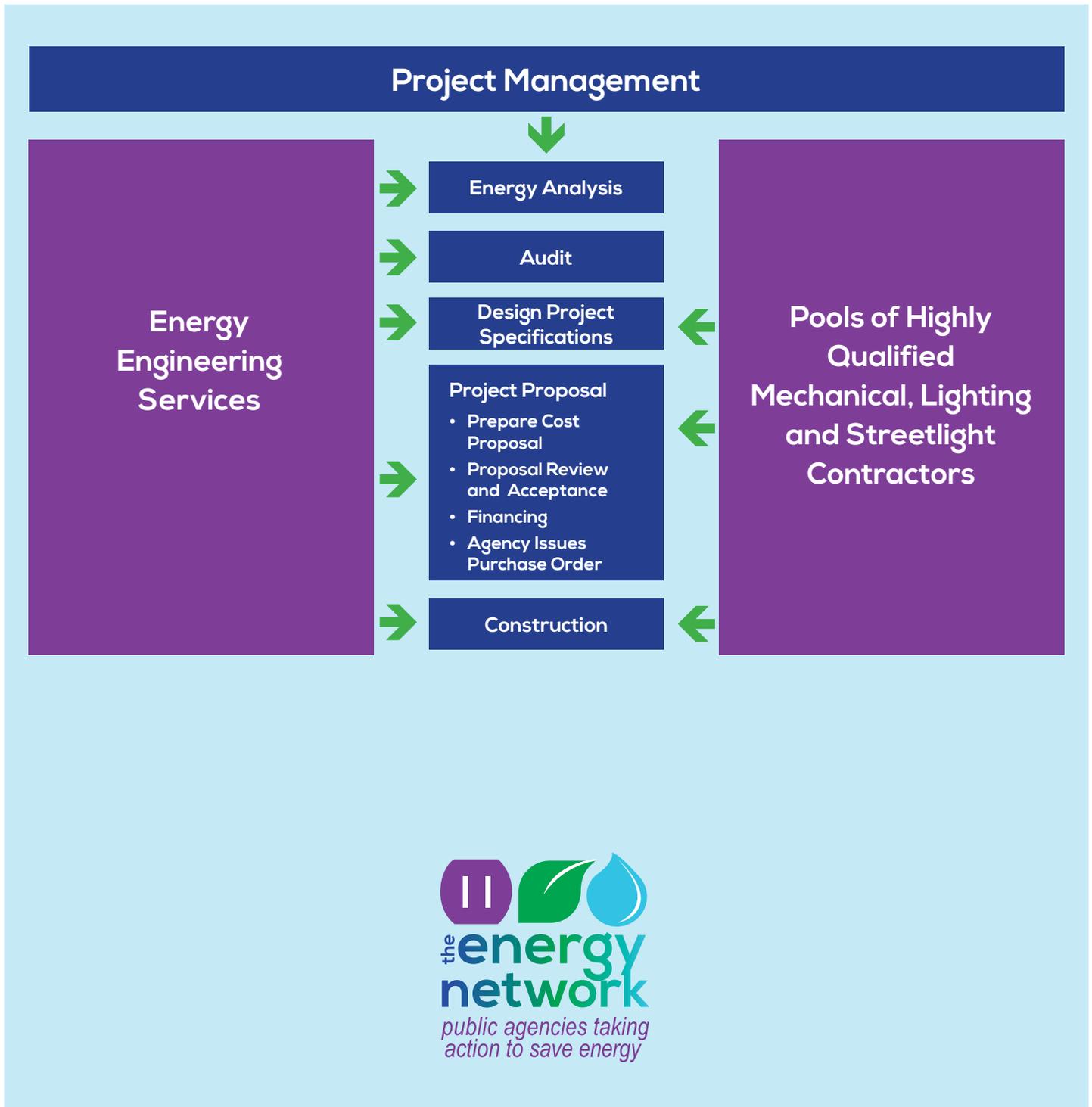
Contractors bid an adjustment factor that is applied to a detailed catalog of construction tasks with pre-set unit prices based on local labor, material and equipment rates. The process provides transparent pricing upfront. Agencies can apply their own local terms and conditions to project contracts.

The contractor provides a cost proposal for each project broken down into a list of tasks with unit prices and quantities, with due diligence review by The Energy Network and the agency.

Cost Effective

Because our focus is on helping you improve your facilities, reduce energy costs and obtain savings faster, we provide project management and engineering services at no cost to you. A project manager from The Energy Network works closely with your agency from start to finish, ensuring your project moves forward and stays on schedule. Highly qualified engineers provide free energy audits, design solutions that maximize your energy savings, and provide construction management support. Your agency will have much lower procurement and administrative costs by using the expedited construction process. And because the construction prices are set by the unit pricing in the catalog, the risk of inflated cost of change orders is reduced.

The Energy Network's Turnkey Project Delivery is your key to energy efficiency



This program is administered by the County of Los Angeles and funded by California utility ratepayers under the auspices of the California Public Utilities Commission.